

Supplementary information for fiscal 2001, ended March 31, 2002 (Consolidated basis)

1. Summary

(Billions of yen)

	Fiscal 2000		Fiscal 2001		Fiscal 2002 (Forecast)			
	(A)	(A)/ FY99	(B)	(B)/(A)	1 st half of FY 2002	Note 2	(C)	(C)/(B)
Net sales	8,416.9	105%	7,993.7	95%	3,850.0	98%	8,100.0	101%
C/U (Note 1)	210%	-	227%	-	266%	-	268%	-
Operating income (loss)	342.3	196%	(117.4)	-	70.0	-	200.0	-
Income (loss) before income taxes and minority interests	323.6	408%	(586.0)	-	53.0	-	190.0	-
Income (loss) before minority interests	158.7	500%	(514.9)	-	17.0	-	88.0	-
Income before minority interests / (Stockholders' equity + Minority interests)	4.3%	-	(15.2%)	-	-	-	-	-
Net income (loss)	104.3	617%	(483.8)	-	5.0	-	60.0	-
C/U (Note 1)	260%	-	-	-	50%	-	200%	-
ROE	3.6%	-	(18.7%)	-	-	-	-	-
Average exchange rate (yen / U.S.\$)	111	-	126	-	130	-	130	-
Net interest and dividends	(16.6)	-	(17.2)	-	(8.5)	-	(17.0)	-

Notes : 1. C/U : Consolidated basis / Unconsolidated basis

2. 1st half of FY 2002 / 1st half of FY 2001

	As of March 31, 2001	As of March 31, 2002
Cash & cash equivalents, Short-term investments (Billions of yen)	1,815.2	1,208.3
Interest-bearing debt (Billions of yen)	3,493.1	2,998.2
Number of employees	340,939	321,517
Japan	268,090	256,823
Overseas	72,849	64,694
Number of consolidated subsidiaries	1,069	1,066
Japan	734	712
Overseas	335	354

2. Sales by industry segment

(Billions of yen)

	Fiscal 2000		Fiscal 2001		Fiscal 2002 (Forecast)	
	(A)	(A)/FY 1999	(B)	(B)/(A)	(C)	(C)/(B)
Information & Telecommunication Systems	1,796.0	101%	1,829.6	102%	1,840.0	101%
Electronic Devices	2,011.7	115%	1,487.2	74%	1,570.0	106%
Power & Industrial Systems	2,321.1	108%	2,266.8	98%	2,260.0	100%
Digital Media & Consumer Products	1,053.1	103%	1,170.7	111%	1,250.0	107%
High Functional Materials & Components	1,467.3	109%	1,250.2	85%	1,310.0	105%
Logistics, Services & Others	1,599.3	118%	1,430.8	89%	1,450.0	101%
Financial Services	592.7	112%	567.1	96%	580.0	102%
Eliminations & Corporate items	(2,424.6)	-	(2,008.9)	-	(2,160.0)	-
Total	8,416.9	105%	7,993.7	95%	8,100.0	101%

3. Operating income (loss) by industry segment

(Billions of yen)

	Fiscal 2000		Fiscal 2001		Fiscal 2002 (Forecast)	
	(A)	(A)/FY 1999	(B)	(B)/(A)	(C)	(C)/(B)
Information & Telecommunication Systems	48.9	129%	35.7	73%	75.0	210%
Electronic Devices	118.1	294%	(163.6)	-	(3.0)	-
Power & Industrial Systems	77.2	225%	55.0	71%	81.0	147%
Digital Media & Consumer Products	1.5	33%	(14.6)	-	19.0	-
High Functional Materials & Components	83.4	165%	(22.0)	-	18.0	-
Logistics, Services & Others	8.4	35%	3.2	39%	4.0	123%
Financial Services	44.1	169%	37.4	85%	36.0	96%
Eliminations & Corporate items	(39.5)	-	(48.5)	-	(30.0)	-
Total	342.3	196%	(117.4)	-	200.0	-

4. Overseas sales by industry segment

(Billions of yen)

	Fiscal 2000		Fiscal 2001		Fiscal 2002 (Forecast)	
	(A)	(A)/FY 1999	(B)	(B)/(A)	(C)	(C)/(B)
Information & Telecommunication Systems	224.4	100%	245.1	109%		
Electronic Devices	680.0	114%	496.0	73%		
Power & Industrial Systems	389.7	98%	397.4	102%		
Digital Media & Consumer Products	321.0	100%	528.8	165%		
High Functional Materials & Components	377.7	118%	331.0	88%		
Logistics, Services & Others	597.1	131%	510.9	86%		
Financial Services	35.4	121%	39.5	112%		
Eliminations & Corporate items	0	-	0	-		
Total	2,625.6	112%	2,549.1	97%		

5. Overseas production (Total sales of overseas manufacturing subsidiaries)

(Billions of yen)

	Fiscal 2000		Fiscal 2001	
	(A)	(A)/ FY 1999	(B)	(B)/(A)
Overseas production	1,292.3	122%	1,090.1	84%
Percentage of net sales	15%	-	14%	-
Percentage of overseas sales	49%	-	43%	-

6. Capital investment by industry segment (Completion basis, including leasing assets) (Billions of yen)

	Fiscal 2000		Fiscal 2001		Fiscal 2002 (Forecast)	
	(A)	(A)/ FY 1999	(B)	(B)/(A)	(C)	(C)/ (B)
Information & Telecommunication Systems	89.9	-	89.7	100%		
Electronic Devices	224.2	-	114.6	51%		
Power & Industrial Systems	75.0	-	74.5	99%		
Digital Media & Consumer Products	45.4	-	38.6	85%		
High Functional Materials & Components	108.8	-	80.2	74%		
Logistics, Services & Others	30.1	-	40.1	133%		
Financial Services	465.2	-	472.1	101%		
Eliminations & Corporate items	(67.8)	-	(53.8)	-		
Total	971.0	116%	856.2	88%		
Leasing Assets	429.9	105%	442.1	103%	540.0	122%
Other	541.1	126%	414.1	77%	350.0	85%

7. Depreciation by industry segment (Billions of yen)

	Fiscal 2000		Fiscal 2001		Fiscal 2002 (Forecast)	
	(A)	(A)/ FY 1999	(B)	(B)/(A)	(C)	(C)/ (B)
Information & Telecommunication Systems	63.0	-	69.2	110%		
Electronic Devices	149.5	-	162.1	108%		
Power & Industrial Systems	63.9	-	62.9	98%		
Digital Media & Consumer Products	44.5	-	44.0	99%		
High Functional Materials & Components	83.0	-	81.8	99%		
Logistics, Services & Others	35.0	-	36.3	104%		
Financial Services	62.2	-	69.3	111%		
Eliminations & Corporate Items	4.1	-	3.5	-		
Total	505.5	94%	529.4	105%		
Leasing Assets	68.6	73%	79.2	115%	159.0	201%
Other	436.8	98%	450.1	103%	400.0	89%

8. R&D expenditure by industry segment

(Billions of yen)

	Fiscal 2000		Fiscal 2001		Fiscal 2002 (Forecast)	
	(A)	(A)/ FY 1999	(B)	(B)/(A)	(C)	(C)/ (B)
Information & Telecommunication Systems	153.7	92%	136.7	89%		
Electronic Devices	128.4	120%	116.7	91%		
Power & Industrial Systems	66.0	97%	63.7	96%		
Digital Media & Consumer Products	37.2	95%	37.5	101%		
High Functional Materials & Components	43.8	98%	47.5	108%		
Logistics, Services & Others	5.3	91%	11.9	224%		
Financial Services	0.8	130%	1.2	147%		
Total	435.5	101%	415.4	95%	394.0	95%
Percentage of net sales	5.2%	-	5.2%	-	4.9%	-

9. Balance sheets by financial and non-financial services

(Billions of yen)

Assets	As of March 31, 2001	As of March 31, 2002	Liabilities and Stockholders' Equity	As of March 31, 2001	As of March 31, 2002
Manufacturing, Services and Others			Manufacturing, Services and Others		
Cash and cash equivalents	1,087.1	850.9	Short-term debt	1,023.8	951.7
Short-term investments	393.5	158.3	Trade payables	1,259.1	1,018.3
Trade receivables	2,119.4	1,719.6	Long-term debt	1,114.0	1,026.4
Inventories	1,507.7	1,198.4	Other liabilities	2,669.4	2,658.2
Investments and advances	901.4	835.4	Total	6,066.4	5,654.7
Property, plant and equipment	2,367.5	2,212.5	Financial Services		
Other assets	1,149.6	1,572.2	Short-term debt	541.2	586.6
Total	9,526.5	8,547.7	Trade payables	315.1	243.1
Financial Services			Long-term debt	911.2	903.0
Cash and cash equivalents	296.1	178.3	Other liabilities	163.7	126.7
Trade receivables	572.4	609.8	Total	1,931.3	1,859.5
Investment in leases	756.7	646.5	Eliminations	(437.8)	(701.6)
Property, plant and equipment	317.4	320.9	Liabilities	7,559.9	6,812.6
Other assets	250.2	358.6	Minority interests	825.1	798.7
Total	2,193.0	2,114.3	Stockholders' equity	2,861.5	2,304.2
Eliminations	(472.9)	(746.5)	Liabilities and stockholders' equity	11,246.6	9,915.6
Assets	11,246.6	9,915.6			

10. Statements of operating results by financial and non-financial services (Billions of yen)

		Fiscal 2000	Fiscal 2001
Manufacturing, Services and Others	Sales	8,148.5	7,731.4
	Cost of sales and selling, general and administrative expenses	7,843.2	7,868.6
	Operating income (loss)	305.2	(137.2)
Financial Services	Sales	592.7	567.1
	Cost of sales and selling, general and administrative expenses	548.6	529.7
	Operating income (loss)	44.1	37.4
Eliminations	Sales	(324.3)	(304.7)
	Cost of sales and selling, general and administrative expenses	(317.2)	(287.1)
	Operating income (loss)	(7.0)	(17.5)
Total	Sales	8,416.9	7,993.7
	Cost of sales and selling, general and administrative expenses	8,074.6	8,111.1
	Operating income (loss)	342.3	(117.4)

Note: Figures in tables 5, 9 and 10 represent unaudited financial information prepared by the Company for the purpose of this supplementary information.