

**Supplementary information for fiscal 1999, ended March 31, 2000 (Consolidated basis)**

**1. Summary (note 1)**

(Billions of yen)

	Fiscal 1998		Fiscal 1999		Fiscal 2000 (Forecast)	
	(A)	(A)/FY97	(B)	(B)/(A)	(C)	(C)/(B)
Net sales	7,977.3	95%	8,001.2	100%	8,300.0	104%
C/U (note 2)	211%	-	212%	-	219%	-
Operating income (loss)	(34.0)	-	174.3	-	245.0	141%
Income (loss) before income taxes	(221.4)	-	79.2	-	225.0	284%
Net income (loss)	(336.9)	-	16.9	-	80.0	473%
C/U (note 2)	-	-	143%	-	242%	-
Average exchange rate (yen / U.S.\$)	129	-	111	-	105	-
Net interest and dividends	(11.7)	-	(9.9)	-	(11.0)	-

Notes: 1. The Company changed the method of carrying the investment in its certain affiliated company from cost to equity in 2000. Accordingly, figures for fiscal 1999 have been restated.

2. C/U : Consolidated basis / Unconsolidated basis

	As of March 31, 1999	As of March 31, 2000
Cash & cash equivalents, Short-term investments (Billions of yen)	1,789.3	1,926.0
Interest-bearing debt (Billions of yen)	2,637.9	2,788.4
Number of employees	328,351	337,911
Japan	266,642	270,092
Overseas	61,709	67,819
Number of consolidated subsidiaries	1,010	1,047
Japan	709	735
Overseas	301	312

## 2. Sales by industry segment

(Billions of yen)

	Fiscal 1998		Fiscal 1999		Fiscal 2000 (Forecast)	
	(A)	(A)/FY97	(B)	(B)/(A)	(C)	(C)/(B)
Information Systems & Electronics	3,106.3	92%	3,148.8	101%	3,270.0	104%
Electronic Devices	880.0	83%	960.0	109%	1,040.0	108%
Information, Telecommunication & Other	2,226.3	96%	2,188.8	98%	2,230.0	102%
Power & Industrial Systems	2,406.9	95%	2,372.6	99%	2,370.0	100%
Consumer Products	897.2	97%	904.9	101%	910.0	101%
Materials	1,338.8	91%	1,346.2	101%	1,360.0	101%
Services & Other	2,123.3	88%	2,146.1	101%	2,400.0	112%
Subtotal	9,872.7	92%	9,918.9	100%	10,310.0	104%
Eliminations	(1,895.3)	-	(1,917.7)	-	(2,010.0)	-
Total	7,977.3	95%	8,001.2	100%	8,300.0	104%

## 3. Sales by market

(Billions of yen)

	Fiscal 1998		Fiscal 1999		Fiscal 2000 (Forecast)	
	(A)	(A)/FY97	(B)	(B)/(A)	(C)	(C)/(B)
Japan	5,533.5	95%	5,657.5	102%	5,800.0	103%
Asia	895.4	85%	897.6	100%	-	-
North America	838.8	95%	767.2	91%	-	-
Europe	539.7	102%	484.7	90%	-	-
Other Areas	169.7	115%	193.9	114%	-	-
Outside Japan	2,443.8	94%	2,343.6	96%	2,500.0	107%
Total	7,977.3	95%	8,001.2	100%	8,300.0	104%

## 4. Overseas sales by industry segment

(Billions of yen)

	Fiscal 1998		Fiscal 1999		Fiscal 2000 (Forecast)	
	(A)	(A)/FY97	(B)	(B)/(A)	(C)	(C)/(B)
Information Systems & Electronics	723.9	95%	671.5	93%	\	
Power & Industrial Systems	443.1	104%	410.3	93%		
Consumer Products	375.1	99%	319.6	85%		
Materials	301.7	98%	318.4	106%		
Services & Other	599.8	81%	623.6	104%		
Total	2,443.8	94%	2,343.6	96%		

**5. Operating income (loss) by industry segment**

(Billions of yen)

	Fiscal 1998		Fiscal 1999		Fiscal 2000 (Forecast)	
	(A)	(A)/FY97	(B)	(B)/(A)	(C)	(C)/(B)
Information Systems & Electronics	(90.3)	-	52.3	-	78.0	149%
Electronic Devices	(119.9)	-	32.0	-	66.0	206%
Information, Telecommunication & Other	29.5	28%	20.2	68%	12.0	59%
Power & Industrial Systems	30.3	32%	41.7	138%	46.0	110%
Consumer Products	(6.3)	-	19.9	-	28.0	140%
Materials	27.8	42%	49.8	179%	64.0	128%
Services & Other	51.4	97%	53.7	104%	64.0	119%
Subtotal	12.9	5%	217.7	-	280.0	129%
Eliminations	(47.0)	-	(43.3)	-	(35.0)	-
Total	(34.0)	-	174.3	-	245.0	141%

**6. Overseas production (Total sales of overseas manufacturing subsidiaries)**

(Billions of yen)

	Fiscal 1998		Fiscal 1999	
	(A)	(A)/FY97	(B)	(B)/(A)
Overseas production	1,136.4	101%	1,058.1	93%
Percentage of net sales	14%	-	13%	-
Percentage of overseas sales	47%	-	45%	-

**7. Capital investment, Depreciation, R&D expenditure**

(Billions of yen)

	Fiscal 1998		Fiscal 1999		Fiscal 2000 (Forecast)	
	(A)	(A)/FY97	(B)	(B)/(A)	(C)	(C)/(B)
Capital investment	585.7	82%	574.6	98%	650.0	113%
Leasing assets	212.6	98%	211.1	99%	240.0	114%
Other	373.0	75%	363.4	97%	410.0	113%
Depreciation	547.0	99%	541.2	99%	540.0	100%
Leasing assets	143.4	105%	144.2	101%	154.0	107%
Other	403.6	98%	397.0	98%	396.0	100%
R&D expenditure	496.7	97%	432.3	87%	430.0	99%
Percentage of net sales	6.2%	-	5.4%	-	5.2%	-

**8. Capital investment by industry segment** (Completion basis, including leasing assets) (Billions of yen)

	Fiscal 1998		Fiscal 1999		Fiscal 2000 (Forecast)	
	(A)	(A)/FY97	(B)	(B)/(A)	(C)	(C)/(B)
Information Systems & Electronics	202.4	73%	193.7	96%		
Power & Industrial Systems	60.6	82%	59.9	99%		
Consumer Products	47.1	83%	39.2	83%		
Materials	90.5	92%	79.6	88%		
Services & Other	186.6	95%	188.2	101%		
Eliminations & Corporate Items	(1.8)	-	13.7	-		
Total	585.7	82%	574.6	98%		

**9. Depreciation by industry segment** (Including leasing assets) (Billions of yen)

	Fiscal 1998		Fiscal 1999		Fiscal 2000 (Forecast)	
	(A)	(A)/FY97	(B)	(B)/(A)	(C)	(C)/(B)
Information Systems & Electronics	213.2	94%	190.8	89%		
Power & Industrial Systems	65.5	102%	62.9	96%		
Consumer Products	47.4	101%	44.1	93%		
Materials	82.3	101%	78.5	95%		
Services & Other	125.2	109%	153.2	122%		
Corporate items	13.2	78%	11.5	87%		
Total	547.0	99%	541.2	99%		

**10. R&D expenditure by industry segment** (Billions of yen)

	Fiscal 1998		Fiscal 1999		Fiscal 2000 (Forecast)	
	(A)	(A)/FY97	(B)	(B)/(A)	(C)	(C)/(B)
Information Systems & Electronics	331.1	98%	281.9	85%		
Power & Industrial Systems	92.7	98%	73.9	80%		
Consumer Products	25.1	84%	29.1	116%		
Materials	46.2	100%	44.7	97%		
Services & Other	1.4	103%	2.5	182%		
Total	496.7	97%	432.3	87%		