

## SEGMENT INFORMATION (UNAUDITED)

### INDUSTRY SEGMENTS

		Three months ended December 31			
		Yen (millions)		(A)/(B) X100 (%)	U.S. Dollars (millions)
		2004 (A)	2003 (B)		2004
Revenues	Information & Telecommunication Systems	482,487 19%	514,599 21%	94	4,639
	Electronic Devices	300,238 12%	334,899 14%	90	2,887
	Power & Industrial Systems	560,067 23%	482,057 20%	116	5,385
	Digital Media & Consumer Products	325,389 13%	328,396 13%	99	3,129
	High Functional Materials & Components	379,518 15%	329,844 13%	115	3,649
	Logistics, Services & Others	312,179 13%	307,685 13%	101	3,002
	Financial Services	130,386 5%	137,942 6%	95	1,254
	Subtotal	2,490,264 100%	2,435,422 100%	102	23,945
	Eliminations & Corporate items	(366,476)	(388,458)	-	(3,524)
Total	2,123,788	2,046,964	104	20,421	
Operating income (loss)	Information & Telecommunication Systems	2,188 5%	13,408 21%	16	21
	Electronic Devices	2,278 6%	11,871 18%	19	22
	Power & Industrial Systems	5,978 14%	3,045 5%	196	58
	Digital Media & Consumer Products	(1,790) (4%)	11,360 17%	-	(17)
	High Functional Materials & Components	22,090 54%	14,909 23%	148	212
	Logistics, Services & Others	2,455 6%	3,437 5%	71	23
	Financial Services	8,049 19%	7,383 11%	109	77
	Subtotal	41,248 100%	65,413 100%	63	396
	Eliminations & Corporate items	(6,879)	(2,139)	-	(66)
Total	34,369	63,274	54	330	

Note: Revenues by industry segment include intersegment transactions.

**SEGMENT INFORMATION (UNAUDITED)**

**INDUSTRY SEGMENTS**

		Nine months ended December 31			
		Yen (millions)		(C)/(D) X100 (%)	U.S. Dollars (millions)
		2004 (C)	2003 (D)		2004
Revenues	Information & Telecommunication Systems	1,554,223 20%	1,567,878 22%	99	14,945
	Electronic Devices	992,316 13%	942,428 13%	105	9,542
	Power & Industrial Systems	1,680,962 22%	1,555,496 21%	108	16,163
	Digital Media & Consumer Products	971,501 13%	913,807 12%	106	9,341
	High Functional Materials & Components	1,119,941 15%	952,050 13%	118	10,769
	Logistics, Services & Others	922,496 12%	920,654 13%	100	8,870
	Financial Services	401,164 5%	405,865 6%	99	3,857
	Subtotal	7,642,603 100%	7,258,178 100%	105	73,487
	Eliminations & Corporate items	(1,188,880)	(1,169,807)	-	(11,432)
	Total	6,453,723	6,088,371	106	62,055
Operating income	Information & Telecommunication Systems	31,149 17%	18,807 19%	166	300
	Electronic Devices	32,334 18%	15,546 15%	208	311
	Power & Industrial Systems	16,066 9%	10,980 11%	146	155
	Digital Media & Consumer Products	8,828 5%	12,088 12%	73	85
	High Functional Materials & Components	62,418 35%	24,142 24%	259	600
	Logistics, Services & Others	9,983 6%	3,040 3%	328	96
	Financial Services	18,037 10%	15,578 16%	116	173
	Subtotal	178,815 100%	100,181 100%	178	1,720
	Eliminations & Corporate items	(17,114)	(16,668)	-	(165)
	Total	161,701	83,513	194	1,555

Note: Revenues by industry segment include intersegment transactions.

**SEGMENT INFORMATION (UNAUDITED)**

**REVENUES BY MARKET**

		Three months ended December 31			
		Yen (millions)		(A)/(B) X100 (%)	U.S. Dollars (millions)
		2004 (A)	2003 (B)		2004
Japan		1,307,976 62%	1,277,820 62%	102	12,577
	Asia	339,510 16%	310,118 15%	109	3,264
	North America	238,318 11%	230,161 11%	104	2,292
	Europe	178,394 8%	171,689 9%	104	1,715
	Other Areas	59,590 3%	57,176 3%	104	573
Outside Japan		815,812 38%	769,144 38%	106	7,844
Total		2,123,788 100%	2,046,964 100%	104	20,421

		Nine months ended December 31			
		Yen (millions)		(C)/(D) X100 (%)	U.S. Dollars (millions)
		2004 (C)	2003 (D)		2004
Japan		4,017,271 62%	3,914,182 64%	103	38,628
	Asia	1,033,814 16%	863,901 14%	120	9,940
	North America	680,849 11%	658,379 11%	103	6,547
	Europe	524,681 8%	475,147 8%	110	5,045
	Other Areas	197,108 3%	176,762 3%	112	1,895
Outside Japan		2,436,452 38%	2,174,189 36%	112	23,427
Total		6,453,723 100%	6,088,371 100%	106	62,055