

Segment Information (Unaudited)

Industry Segments

		Three months ended December 31			
		Yen (millions)		(A)/(B) X100 (%)	U.S. Dollars (millions)
		2003 (A)	2002 (B)		2003
Sales	Information & Telecommunication Systems	514,599 21%	409,665 17%	126	4,809
	Electronic Devices	334,899 14%	378,452 16%	88	3,130
	Power & Industrial Systems	482,057 20%	498,747 20%	97	4,505
	Digital Media & Consumer Products	328,396 13%	307,473 13%	107	3,069
	High Functional Materials & Components	329,844 13%	310,323 13%	106	3,083
	Logistics, Services & Others	307,685 13%	375,994 15%	82	2,876
	Financial Services	137,942 6%	142,924 6%	97	1,289
	Subtotal	2,435,422 100%	2,423,578 100%	100	22,761
	Eliminations & Corporate items	(388,458)	(502,519)	-	(3,630)
Total		2,046,964	1,921,059	107	19,131
Operating income (loss)	Information & Telecommunication Systems	13,408 21%	1,811 9%	740	125
	Electronic Devices	11,871 18%	(6,010) (29%)	-	111
	Power & Industrial Systems	3,045 5%	9,552 45%	32	28
	Digital Media & Consumer Products	11,360 17%	2,748 13%	413	106
	High Functional Materials & Components	14,909 23%	7,113 34%	210	139
	Logistics, Services & Others	3,437 5%	2,678 13%	128	32
	Financial Services	7,383 11%	3,116 15%	237	69
	Subtotal	65,413 100%	21,008 100%	311	611
	Eliminations & Corporate items	(2,139)	(8,112)	-	(20)
Total		63,274	12,896	491	591

Note: Net sales by industry segment include intersegment transactions.

Segment Information (Unaudited)

Industry Segments

		Nine months ended December 31			
		Yen (millions)		(C)/(D) X100 (%)	U.S. Dollars (millions) 2003
		2003 (C)	2002 (D)		
Sales	Information & Telecommunication Systems	1,567,878 22%	1,287,895 17%	122	14,653
	Electronic Devices	942,428 13%	1,144,869 16%	82	8,808
	Power & Industrial Systems	1,555,496 21%	1,566,848 21%	99	14,537
	Digital Media & Consumer Products	913,807 12%	905,162 12%	101	8,540
	High Functional Materials & Components	952,050 13%	923,384 13%	103	8,898
	Logistics, Services & Others	920,654 13%	1,076,607 15%	86	8,604
	Financial Services	405,865 6%	436,245 6%	93	3,793
	Subtotal	7,258,178 100%	7,341,010 100%	99	67,833
	Eliminations & Corporate items	(1,169,807)	(1,503,460)	-	(10,933)
	Total	6,088,371	5,837,550	104	56,901
Operating income (loss)	Information & Telecommunication Systems	18,807 19%	43,978 44%	43	176
	Electronic Devices	15,546 15%	(13,928) (14%)	-	145
	Power & Industrial Systems	10,980 11%	20,663 20%	53	103
	Digital Media & Consumer Products	12,088 12%	8,495 8%	142	113
	High Functional Materials & Components	24,142 24%	16,155 16%	149	226
	Logistics, Services & Others	3,040 3%	4,135 4%	74	28
	Financial Services	15,578 16%	21,769 22%	72	146
	Subtotal	100,181 100%	101,267 100%	99	936
	Eliminations & Corporate items	(16,668)	(26,683)	-	(156)
	Total	83,513	74,584	112	780

Note: Net sales by industry segment include intersegment transactions.

Segment Information (Unaudited)

Sales by Market

		Three months ended December 31			
		Yen (millions)		(A)/(B) X100 (%)	U.S. Dollars (millions)
		2003 (A)	2002 (B)		2003
Japan		1,277,820 62%	1,244,908 65%	103	11,942
	Asia	310,118 15%	254,008 13%	122	2,898
	North America	230,161 11%	242,035 13%	95	2,151
	Europe	171,689 9%	135,257 7%	127	1,605
	Other Areas	57,176 3%	44,851 2%	127	534
Outside Japan		769,144 38%	676,151 35%	114	7,188
Total		2,046,964 100%	1,921,059 100%	107	19,131

		Nine months ended December 31			
		Yen (millions)		(C)/(D) X100 (%)	U.S. Dollars (millions)
		2003 (C)	2002 (D)		2003
Japan		3,914,182 64%	3,878,016 66%	101	36,581
	Asia	863,901 14%	752,602 13%	115	8,074
	North America	658,379 11%	669,015 12%	98	6,153
	Europe	475,147 8%	397,442 7%	120	4,441
	Other Areas	176,762 3%	140,475 2%	126	1,652
Outside Japan		2,174,189 36%	1,959,534 34%	111	20,320
Total		6,088,371 100%	5,837,550 100%	104	56,901

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